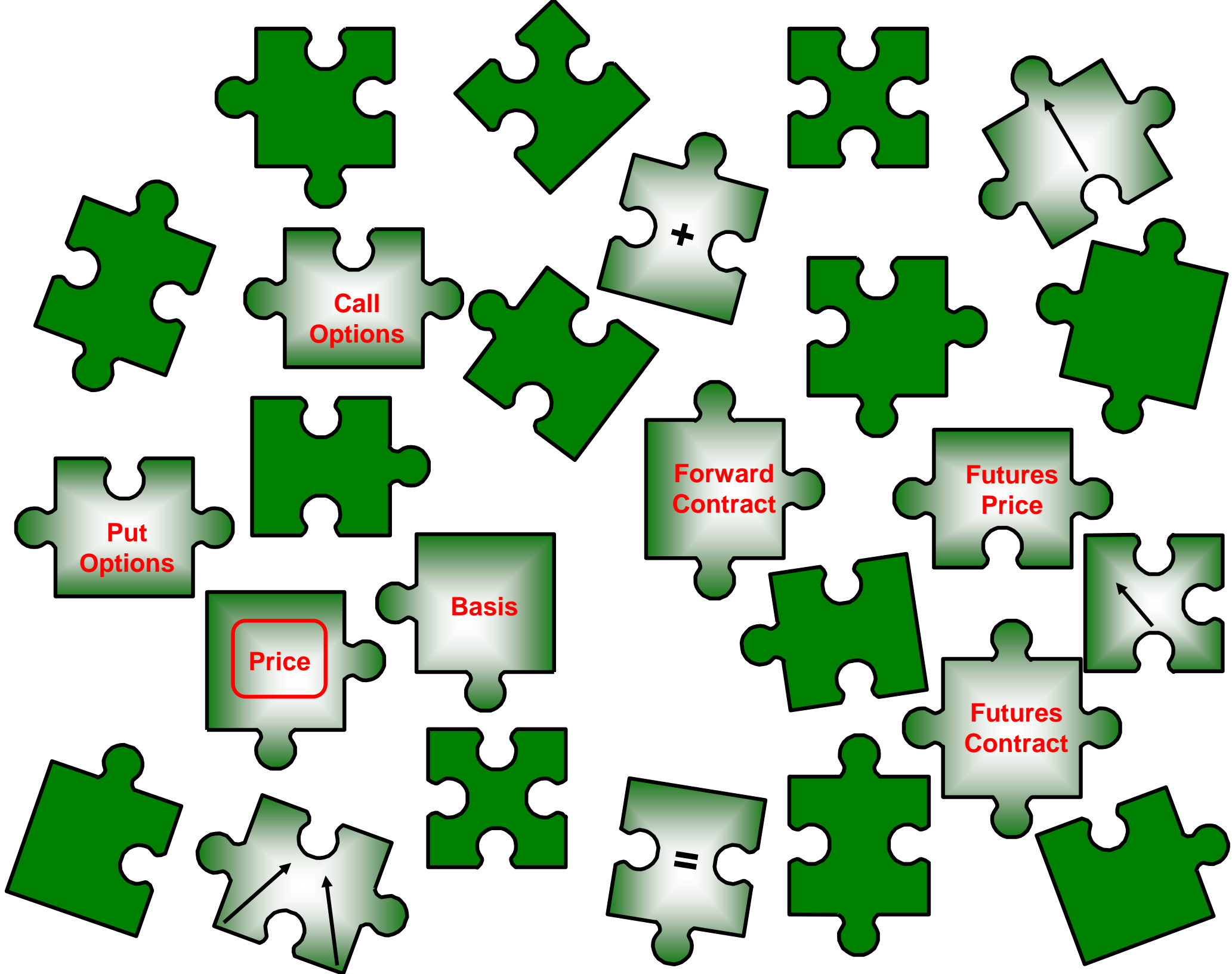


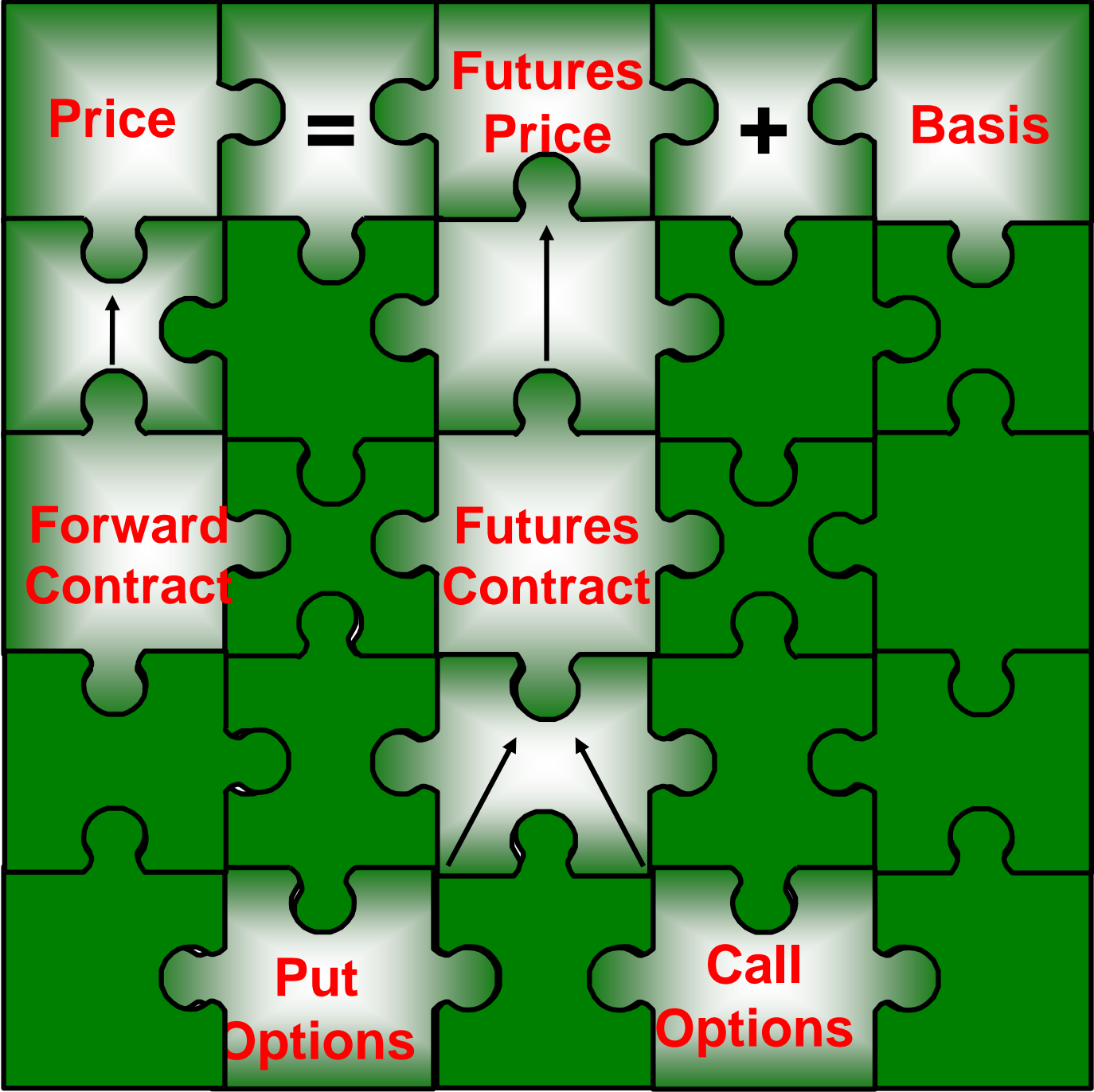
# **The Marketing Puzzle**

**Kim Anderson**

**Cooperative Extension Crop Marketing Specialist**

**Oklahoma State University**





**Price**

**=**

**Futures  
Price**

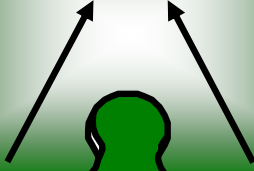
**+**

**Basis**



**Forward  
Contract**

**Futures  
Contract**



**Put  
Options**

**Call  
Options**



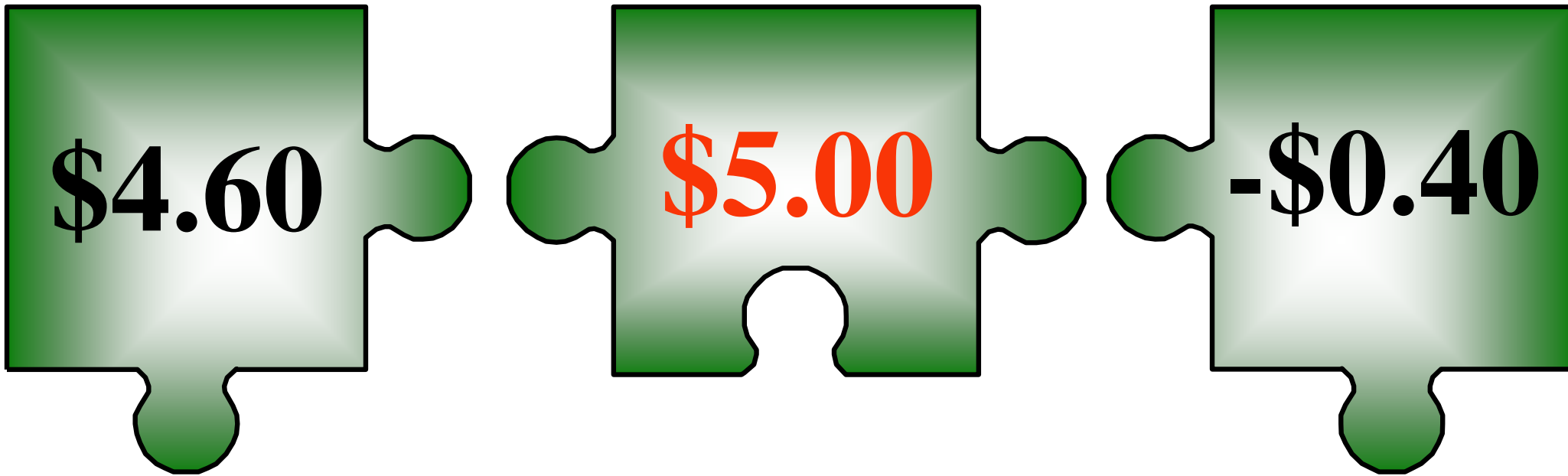


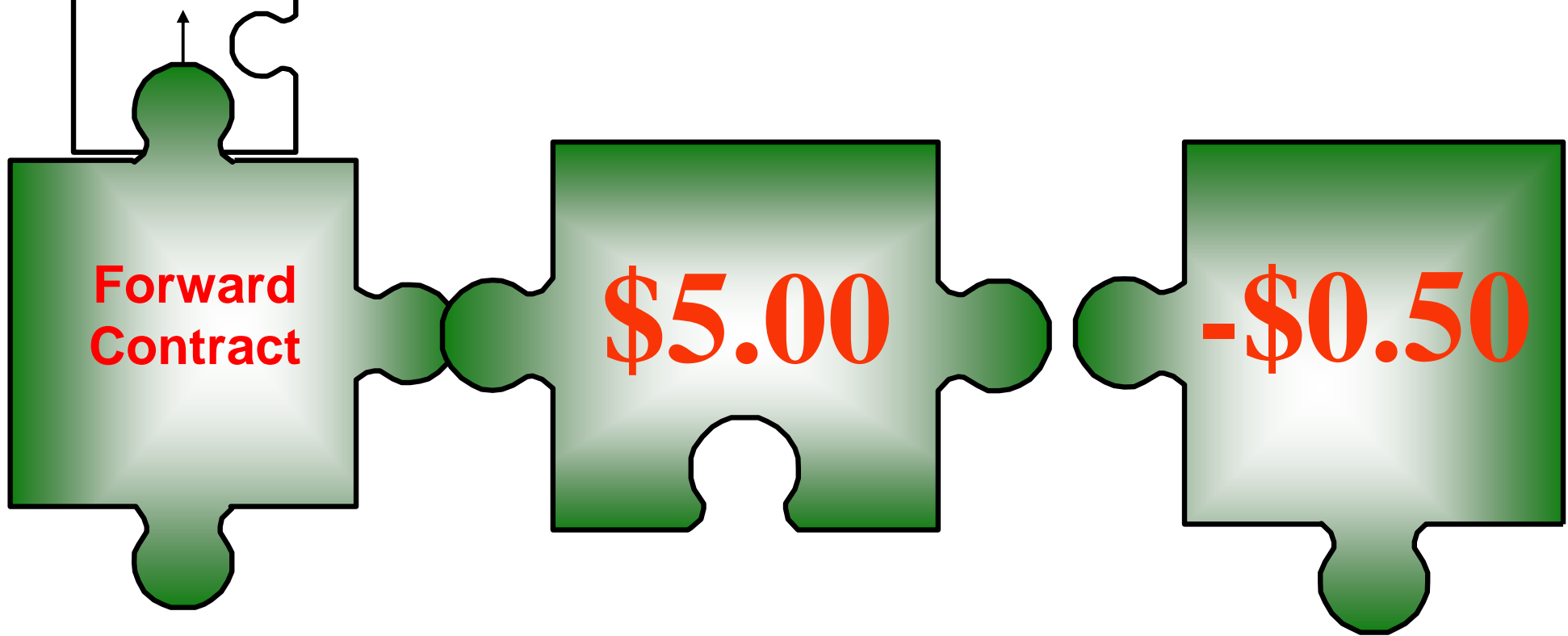
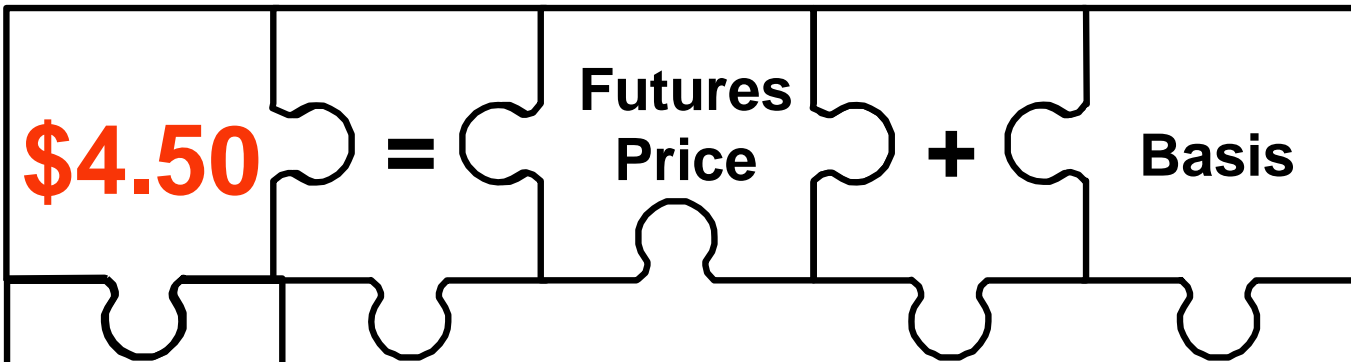
**Price**

**KC Contract**

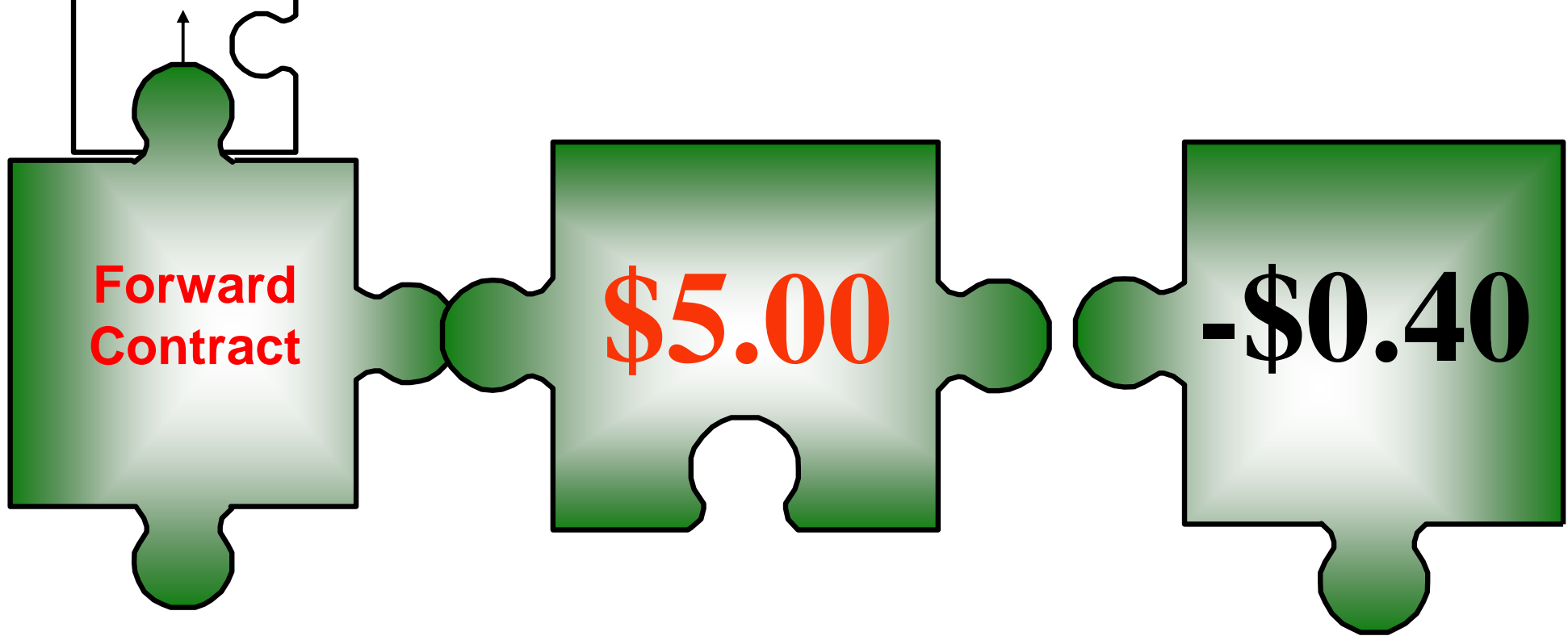
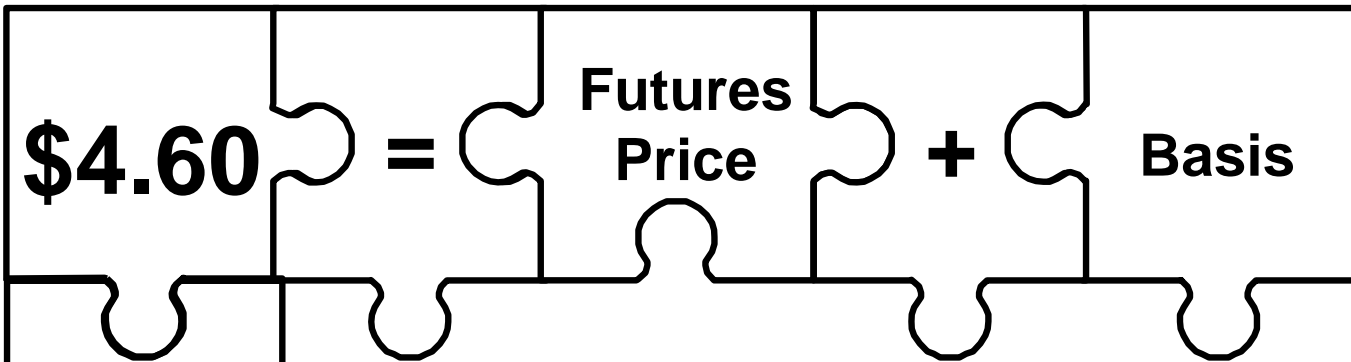
**Local Cash  
– KC contract**

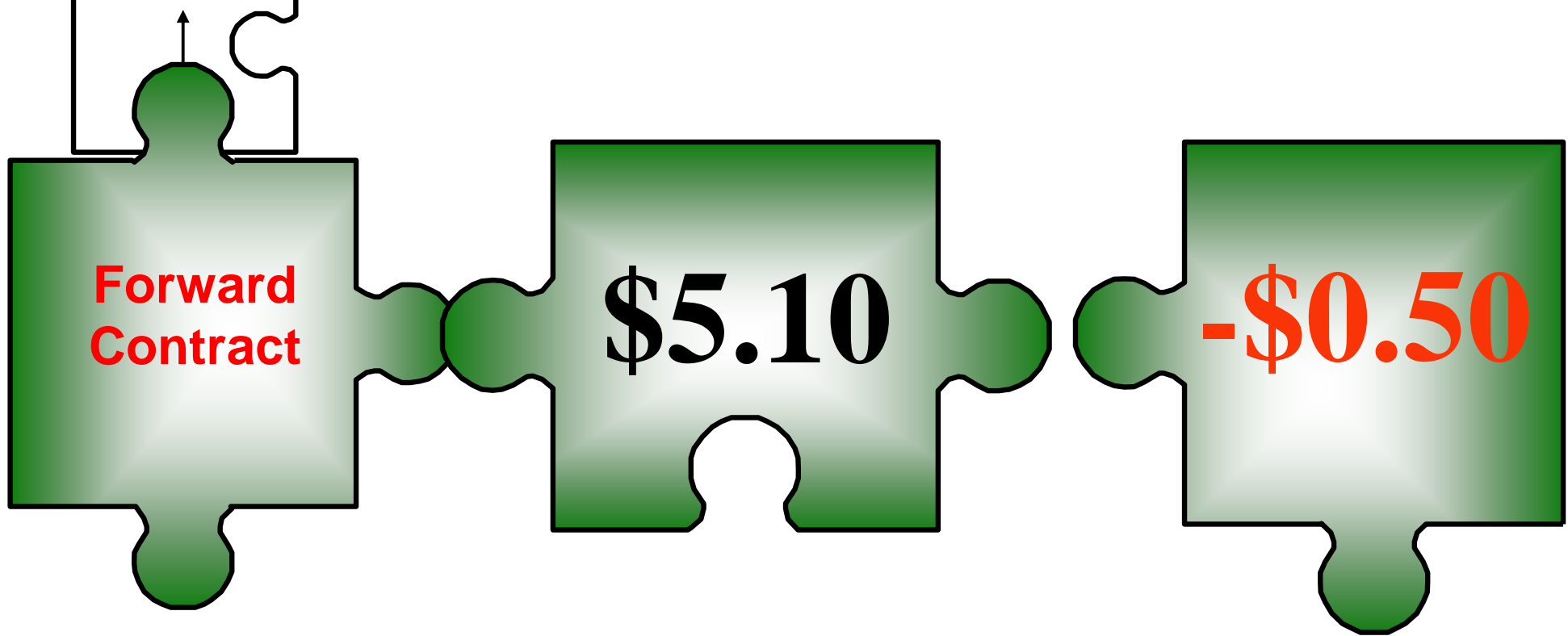
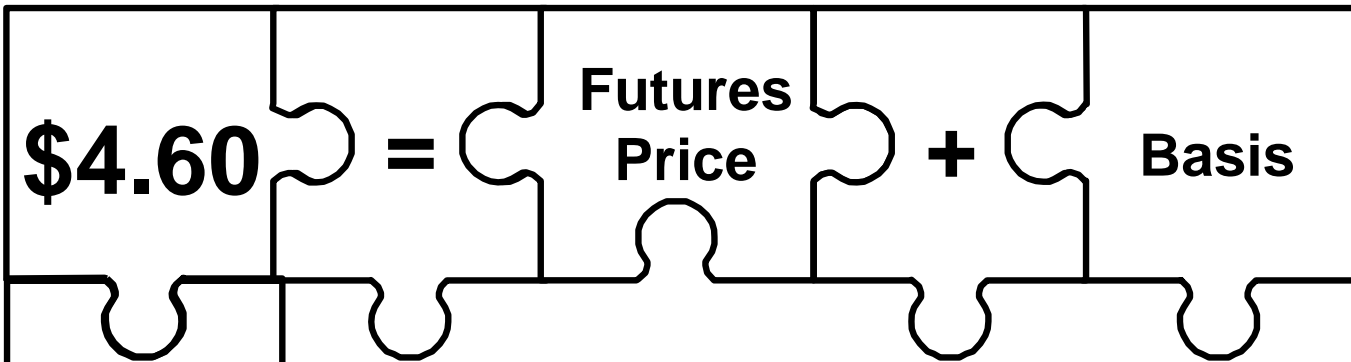












**\$4.50** = Futures Price + Basis

Forward Contract

Futures Contract

**\$5.00**

**-\$0.50**

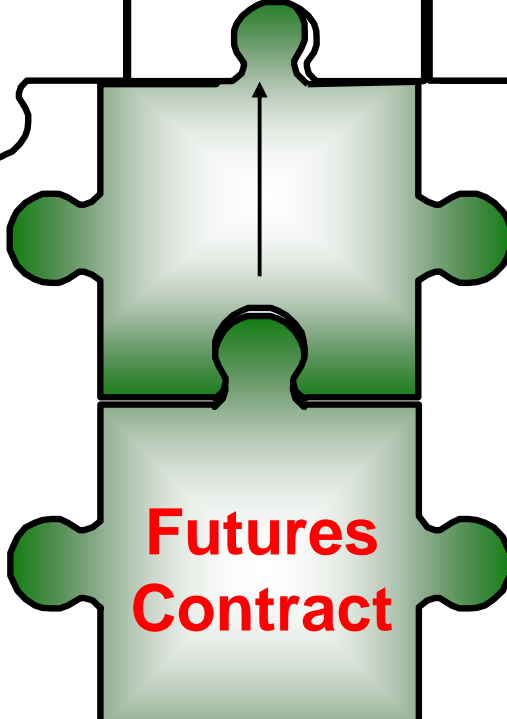
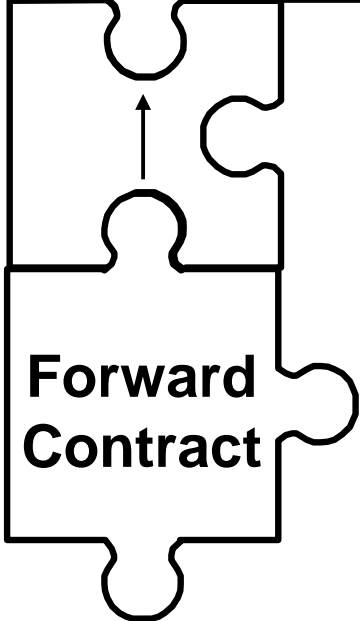
**\$4.60** = **Futures Price** + **Basis**

**Forward Contract**

**\$5.10**

**-\$0.50**

**Futures Contract**



**\$4.60** = **Futures Price** + **Basis**

**Forward Contract**

**\$5.00**

**-\$0.40**

**Futures Contract**



Expected Hedge:

April: Sold KC July @ \$5.00

Expected Price w/ -\$0.40 → \$4.60

June: BOT KC July @ \$4.50

Cash Price: \$4.50 - **\$0.40** = **\$4.10**

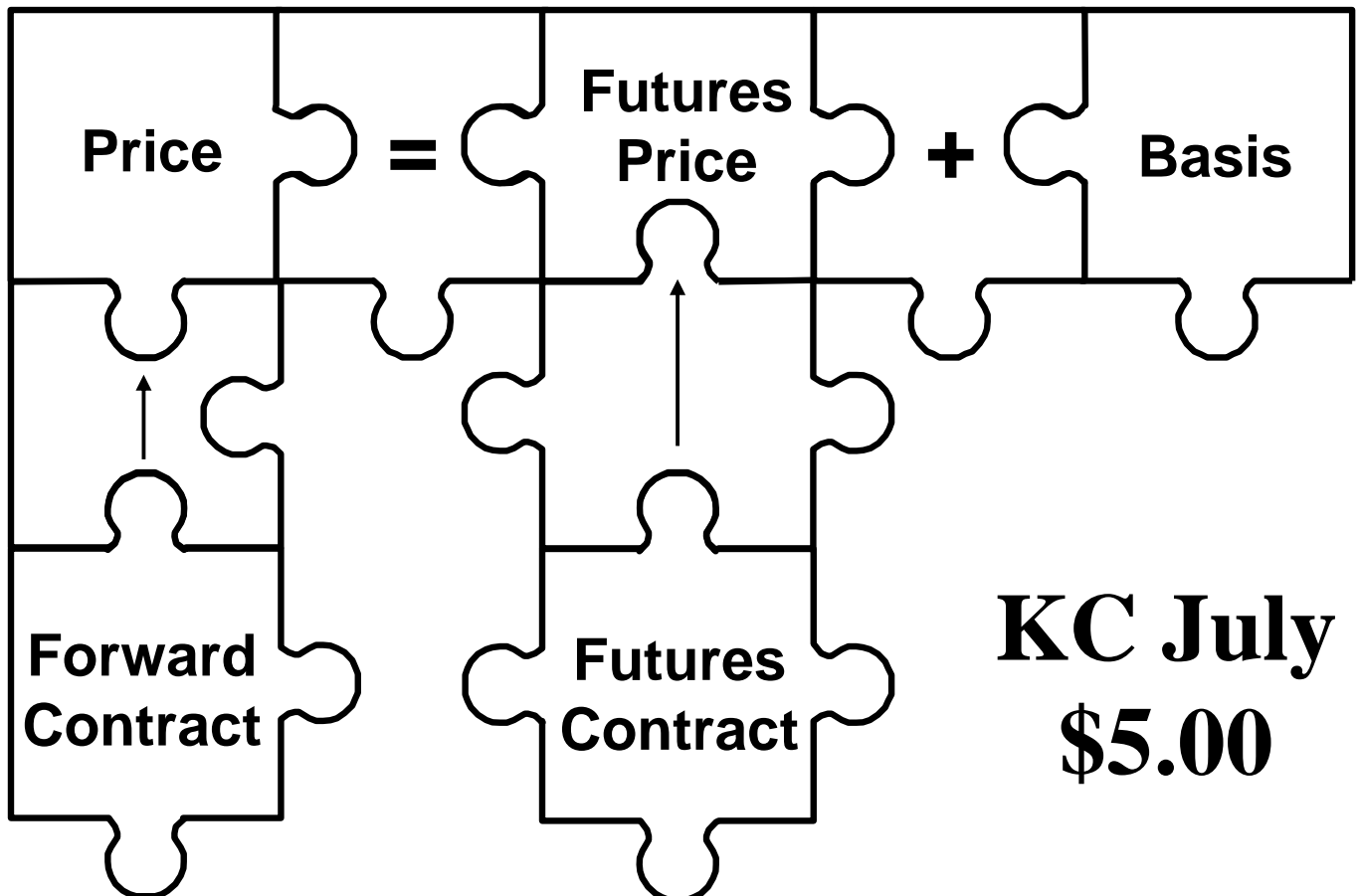
**Return from Hedge:**

**Sold KC July @ \$5.00**

**BOT KC July @ \$4.50**

**Net from futures \$0.50**

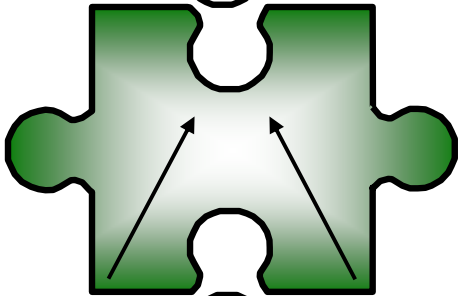
**Net Price Received: \$4.10 + \$0.50 = \$4.60**



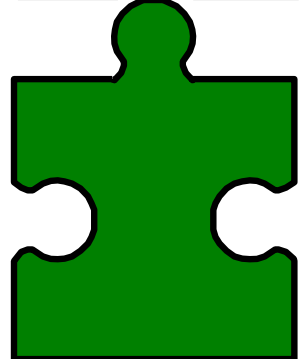
**~~\$0.40~~**

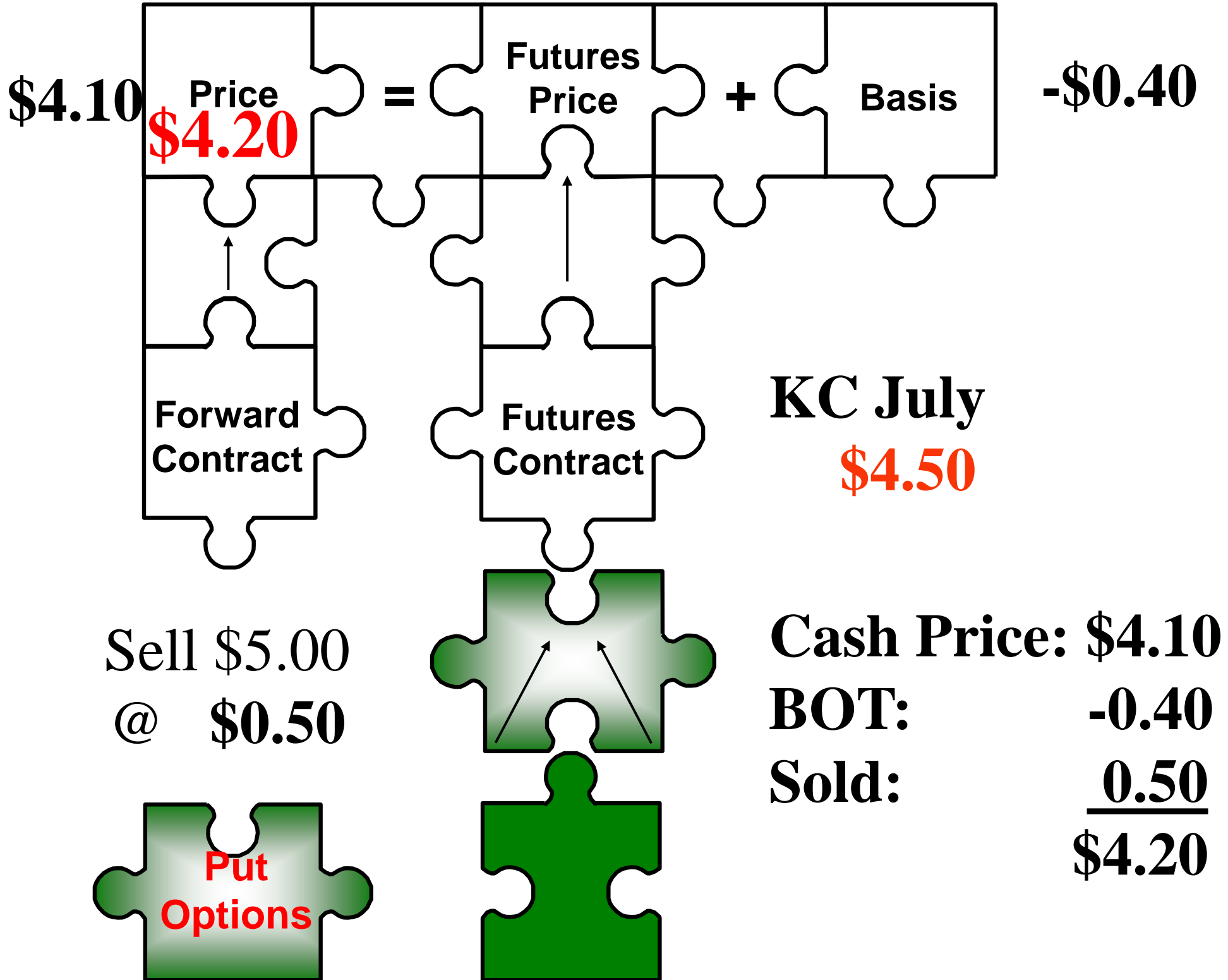
**KC July  
\$5.00**

**Buy \$5.00  
@ \$0.40**

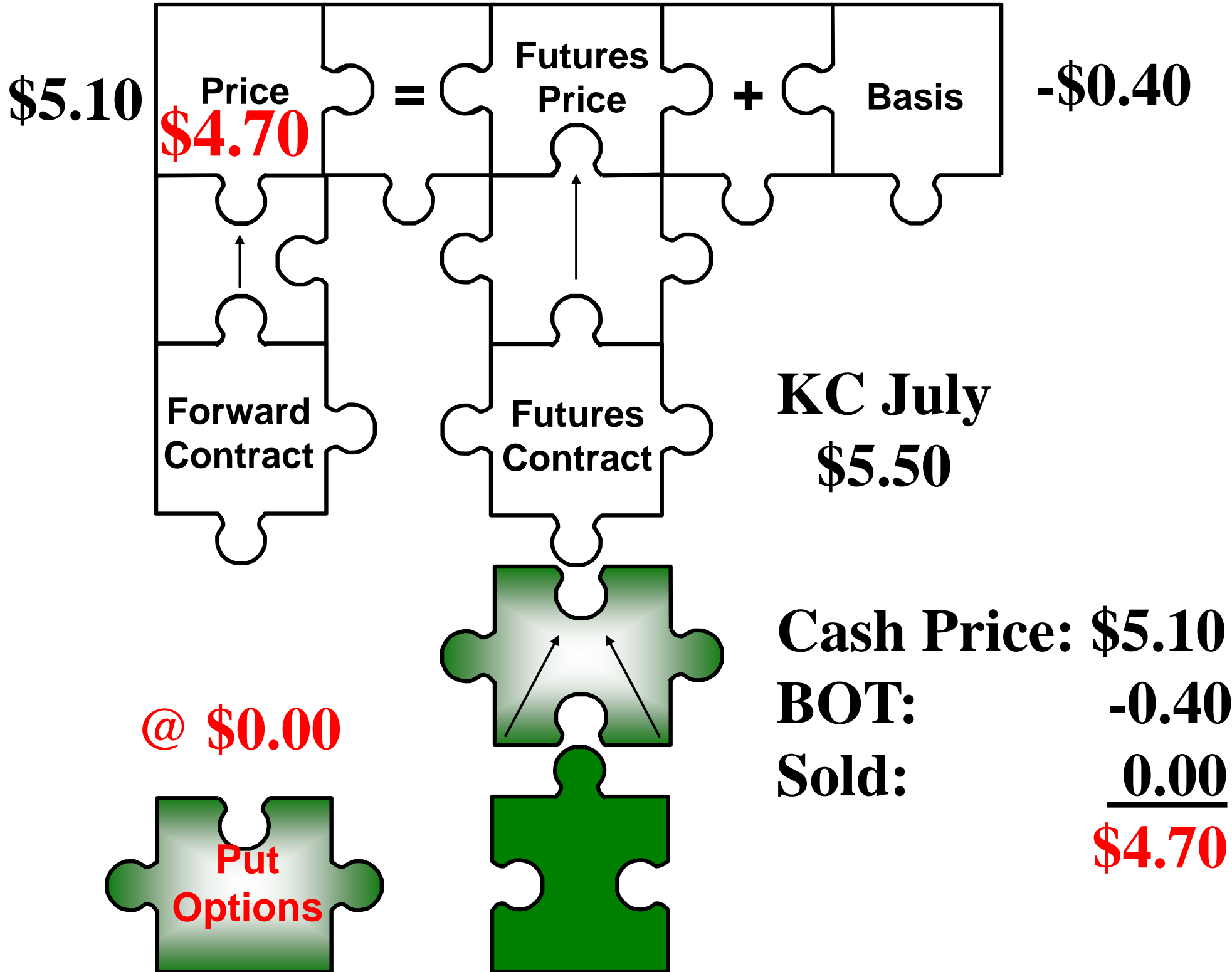


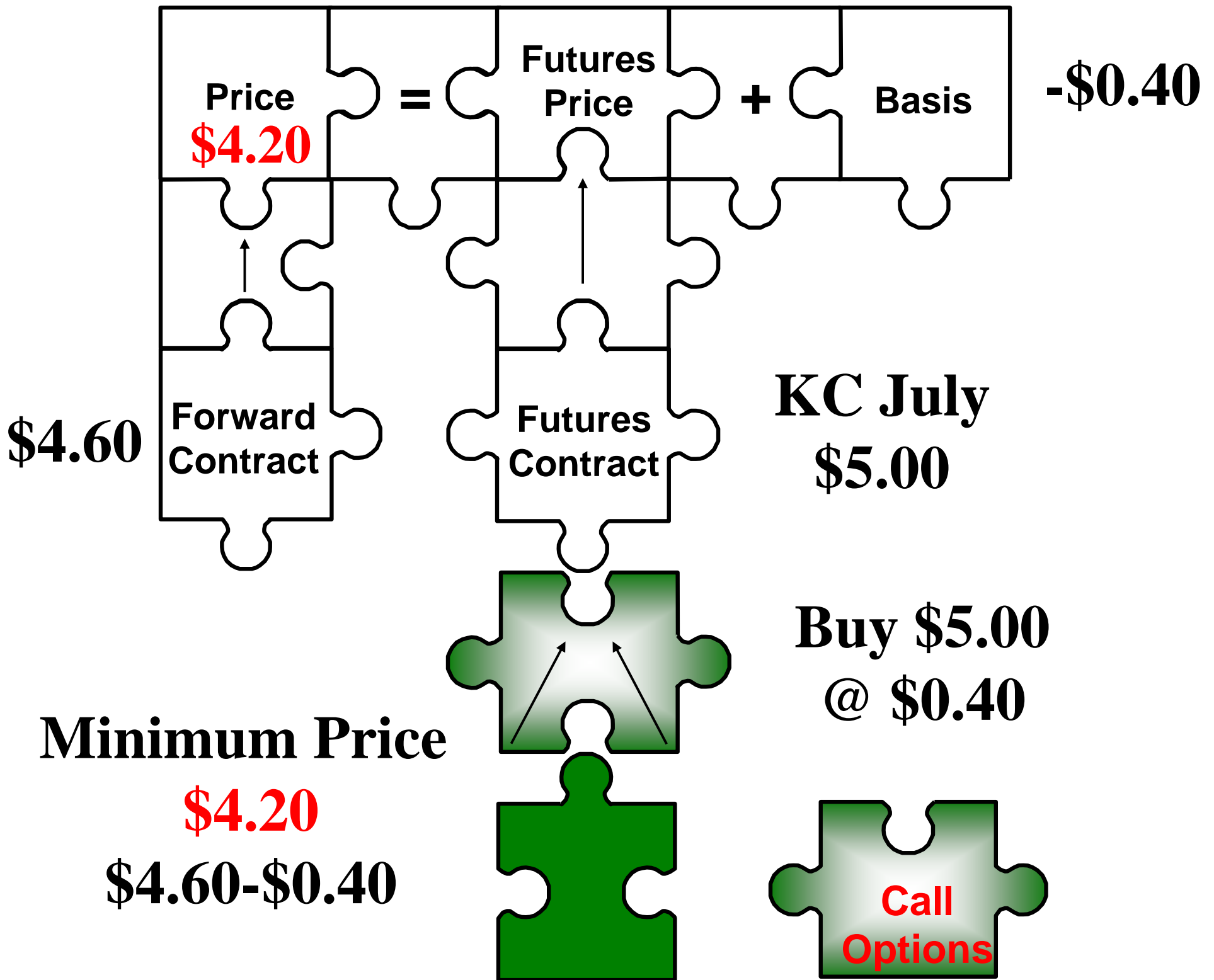
**Minimum Price**  
**Put Strike Price: \$5.00**  
**Expected Basis: -\$0.40**  
**Premium: -\$0.40**  
**\$4.20**

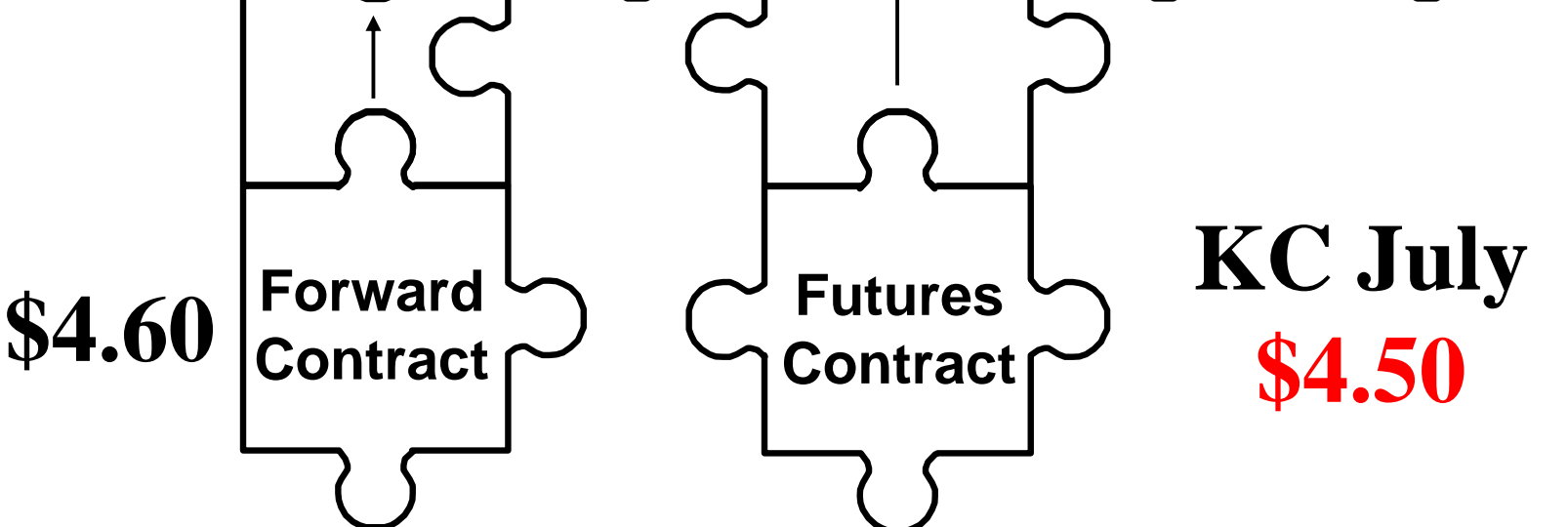
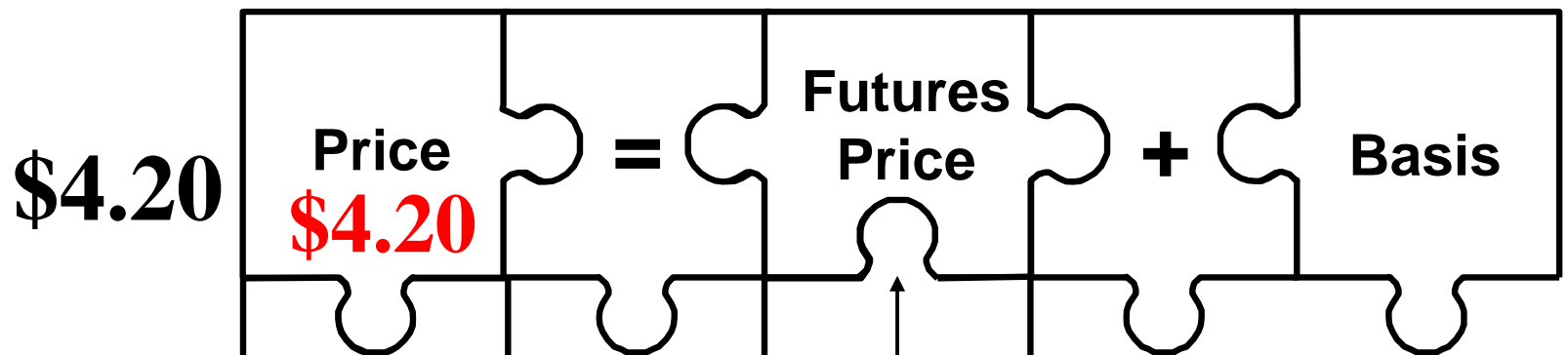




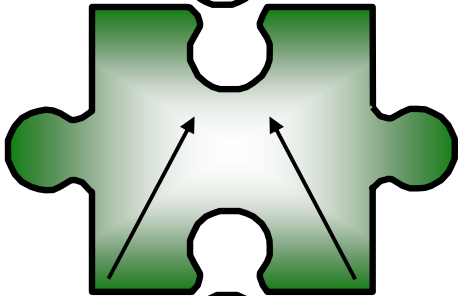








**FC Price:** \$4.60  
**BOT:** -0.40  
**Sold:** 0.00  
**\$4.20**



Sell \$5.00  
 @ \$0.00

