

SAMPLE ONLY.

See <https://extension.okstate.edu/programs/farm-management-and-finance/budgets/> for information on OSU Enterprise Budgets.

**Stocker Enterprise Budget - 150 Steers**

November purchase - 450 lbs., March sale - 669 lbs

**\$.60/pound gain pasture cost**  
**Projected 2024 sales price**



<b>PRODUCTION:</b>	<b>Wt.</b>	<b>Unit</b>	<b>Price/Cwt</b>	<b>Quantity</b>	<b>\$/Head</b>
Stockers	669	Lbs.	\$ 250.00	0.980 Hd.	\$ 1,639.79
Other Income		Head	\$ -	0.980 Hd.	\$ -
<b>Total Receipts</b>					<b>\$ 1,639.79</b>

<b>OPERATING INPUTS:</b>	<b>Wt.</b>	<b>Unit</b>	<b>Price</b>	<b>Quantity</b>	<b>\$/Head</b>
Stockers	450	Lbs.	\$ 295.00	1 Hd.	\$ 1,327.50
Pasture		Head	\$ 144.00	1	\$ 144.00
Hay		Head	\$ 12.00	1	\$ 12.00
Grain		Head	\$ -	1	\$ -
Protein Supplement		Head	\$ -	1	\$ -
Salt		Head	\$ 0.14	1	\$ 0.14
Minerals		Head	\$ 0.55	1	\$ 0.55
Other Feed Additives		Head	\$ -	1	\$ -
Vet Services/Medicine		Head	\$ 13.00	1	\$ 13.00
Vet Supplies		Head	\$ 1.39	1	\$ 1.39
Marketing		Head	\$ 15.00	1	\$ 15.00
Mach/Equip Fuel, Lube, Repairs		Head	\$ 19.58	1	\$ 19.58
Machinery/Equipment Labor		Hrs.	\$ 16.00	1.60	\$ 25.60
Other Labor		Hrs.	\$ 16.00	0.75	\$ 12.00
Other Expenses		Head	\$ 2.50	1	\$ 2.50
Annual Operating Capital		Dollars	8.50%	495.43	\$ 42.11

**Total Operating Costs** **\$ 1,615.37**

**Returns Above Total Operating Costs** **\$ 24.42**

<b>FIXED COSTS</b>	<b>Unit</b>	<b>Rate</b>	<b>\$/Head</b>
Machinery/Equipment	\$/value		
Interest at	Dollars	8.50%	\$ 6.81
Taxes at	Dollars	1.00%	\$ 1.48
Insurance	Dollars	0.85%	\$ 0.68
Depreciation	Dollars		\$ 13.10
Land	\$/Acres	\$ -	
Interest at	Dollars	0.00%	\$ -
Taxes at	Dollars	0.00%	\$ -

**Total Fixed Costs** **\$ 22.07**

**Total Costs (Operating +Fixed)** **\$ 1,637.44**

**Returns Above all Specified Costs** **\$ 2.35**

Caddo County - Southwest Oklahoma  
 Average daily gain - 2 lbs., 2% death loss  
 Primary forage - Small Grain, .

Stocker phase - 120 days  
 Used machinery complement

<b>Break-Even Analysis</b>			
<b>Break-Even Purchase Price (\$/cwt.)</b>		<b>Break-Even Selling Price (\$/cwt.)</b>	
Above Operating Costs	\$ 300.43	Above Operating Costs	\$ 246.28
Above Total Costs	\$ 295.52	Above Total Costs	\$ 249.64