Is COVID-19 impacting beef demand?
Derrell S. Peel, Oklahoma State University Extension Livestock Marketing Specialist

Wholesale beef prices typically increase seasonally from February into March but have showed only scant improvement from the February low three weeks ago. Last week, the Choice boxed beef cutout was $206.94/cwt., up $1.23/cwt. from the February low, but 8.0 percent below the same time last year. Wholesale cutout values are increasingly lower in recent weeks compared to year ago levels.

Current wholesale values are lower year over year for all beef primals. Rib primal values have moved seasonally higher since February but are currently 10.4 percent below values at this time last year. Loin primal values likewise have increased seasonally but were 10.8 percent lower year over year last week. Brisket values are down the most, currently 13.8 percent lower than the same point last year. Chuck primal values are down 7.0 percent year over year. Round primal values have been the strongest and were above year earlier levels until last week, dropping to 1.3 percent lower than the same time last year.

The Select boxed beef cutout value was $201.80/cwt. last week, down 7.5 percent year over year. The general pattern of year to year comparisons for Select beef primals is similar to Choice primals with all Select primals lower year over year. The Choice-Select spread reached the seasonal low in late January at $1.92/cwt. on a weekly basis, two weeks earlier than usual mid-February low. The Choice-Select spread has improved seasonally to $5.14/cwt. in the first week of March. The Choice-Select spread typically increases to the first of two seasonal peaks in late May or early June before dropping in the summer and bouncing back again in the fourth quarter of the year.

Weakness in boxed beef prices does not necessarily mean that beef demand is lower. Beef production is up 5.1 percent year over year for the first eight weeks of 2020. Beef prices would
normally be pressured with higher beef production even with stable demand. Increased beef production is the result of a 1.3 percent year over year increase in cattle slaughter so far this year along with increased carcass weights. Fed beef production is up year over year with steer and heifer slaughter up 0.7 percent for the year to date combined with steer carcasses averaging 19.6 pounds heavier year over year and heifer carcasses averaging 10.6 pounds heavier. In the latest weekly data, steer carcass weights are 26 pounds heavier than the same week last year with heifer carcasses weighing 13 pounds more compared to last year.

Has COVID-19 impacted beef demand? It’s too early to tell for sure. It is certainly possible that there has been some negative impacts, especially on export demand. Impacts on domestic demand may be yet to come. It will be important to watch both demand and supply in the coming weeks to see if the current beef and cattle market expectations will have to be revised significantly. There are a multitude of market factors to sort out including: new trade agreements, macroeconomic changes (stock market, interest rates, etc.), exchange rates, African Swine Fever, and others that will make it more difficult to determine the more direct impacts of COVID-19 on international and domestic beef markets. Stay tuned.

Schedule the breeding soundness exams soon
Glenn Selk, Oklahoma State University Emeritus Extension Animal Scientist

Although the spring calving season may still be ongoing, the next breeding season is only a few weeks away. Now is the time to schedule the old and new bulls for their pre-breeding soundness examination.

For the breeding soundness evaluation to be successful, bulls should be evaluated 30 to 60 days before the start of breeding. It is important to allow sufficient time to replace questionable bulls. Bulls could also be evaluated at the end of breeding to determine if their fertility decreased. A breeding soundness exam is administered by a veterinarian and includes a physical examination (feet, legs, eyes, teeth, flesh cover, scrotal size and shape), an internal and external examination of the reproductive tract, and semen evaluation for sperm cell motility and normality.

The physical examination studies overall appearance. Flesh cover is one factor to evaluate. Body condition can be affected by length of the breeding season, grazing and supplemental feeding conditions, number of cows the bull is expected to service and distance required to travel during breeding. Ideally, bulls should have enough fat cover at the start of breeding so their ribs appear smooth across their sides. A body condition score 6 (where 1 = emaciated and 9 = very obese) is the target body condition prior to the breeding season.

Sound feet and legs are very important because if they are unsound, this can result in the inability to travel and mount for mating. The general health of the bull is critical since sick, aged and injured bulls are less likely to mate and usually have lower semen quality. The external examination of the reproductive tract includes evaluation of the testes, spermatic cords and epididymis. Scrotal circumference is an important measure since it is directly related to the total mass of sperm producing tissue, sperm cell normality and the onset of puberty in the bull. Bulls
with large circumference will produce more sperm with higher normality and also reach sexual maturity sooner.

Examination of the external underline before and during semen collection will detect any inflammation, foreskin adhesions, warts, abscesses and penile deviations. The internal examination is conducted to detect any abnormalities in the internal reproductive organs. Also, be certain to ask your veterinarian about the need to test the bulls for the reproductive disease, *trichomoniasis*. Learn more about this disease by downloading and reading OSU Fact Sheet VTMD-9134 “Bovine Trichomoniasis”.

The semen evaluation is done by examining a sample of the semen under a microscope. The veterinarian will estimate the percentage of sperm cells that are moving in a forward direction. This estimate is called "motility". In addition, the sperm cells will be individually examined for proper shape or "morphology". Less than 30 percent of the cells should be found to have an abnormal shape.

Any bull meeting all minimum standards for the physical exam, scrotal size and semen quality will be classed as a "satisfactory" potential breeder. Many bulls that fail any minimum standard will be given a rating of "classification deferred." This rating indicates that the bull will need another test to confirm status. Mature bulls (that were listed as classification deferred) should be retested after four to six weeks. Mature bulls will be classified as unsatisfactory potential breeders if they fail subsequent tests. Young bulls that are just reaching puberty may be rated as "classification deferred", and then later meet all of the minimum standards. Therefore caution should be exercised when making culling decisions based on just one breeding soundness exam.

Many producers work hard to manage their cows for high fertility. They may assume that the bulls will do their expected duties. However, it's important to pay close attention to bulls to establish successful breeding.