

SAMPLE ONLY.

See <https://extension.okstate.edu/programs/farm-management-and-finance/budgets/> for information on OSU Enterprise Budgets.

**Stocker Enterprise Budget - 150 Steers**

November purchase - 450 lbs., March sale - 669 lbs

**\$.45/pound gain pasture cost**

**Projected sale price determined by [beefbasis.com](http://beefbasis.com)**



<b>PRODUCTION:</b>	<b>Wt.</b>	<b>Unit</b>	<b>Price/Cwt</b>	<b>Quantity</b>	<b>\$/Head</b>
Stockers	669	Lbs.	\$ 172.00	0.980 Hd.	\$ 1,128.17
Other Income		Head	\$ -	0.980 Hd.	\$ -
<b>Total Receipts</b>					<b>\$ 1,128.17</b>

<b>OPERATING INPUTS:</b>	<b>Wt.</b>	<b>Unit</b>	<b>Price</b>	<b>Quantity</b>	<b>\$/Head</b>
Stockers	450	Lbs.	\$ 185.00	1 Hd.	\$ 832.50
Pasture		Head	\$ 108.27	1	\$ 108.27
Hay		Head	\$ 10.80	1	\$ 10.80
Grain		Head	\$ -	1	\$ -
Protein Supplement		Head	\$ -	1	\$ -
Salt		Head	\$ 0.12	1	\$ 0.12
Minerals		Head	\$ 0.45	1	\$ 0.45
Other Feed Additives		Head	\$ -	1	\$ -
Vet Services/Medicine		Head	\$ 11.29	1	\$ 11.29
Vet Supplies		Head	\$ 1.39	1	\$ 1.39
Marketing		Head	\$ 8.25	1	\$ 8.25
Mach/Equip Fuel, Lube, Repairs		Head	\$ 16.99	1	\$ 16.99
Machinery/Equipment Labor		Hrs.	\$ 18.25	1.60	\$ 29.20
Other Labor		Hrs.	\$ 18.25	1.50	\$ 27.38
Other Expenses		Head	\$ 2.50	1	\$ 2.50
Annual Operating Capital		Dollars	5.75%	324.65	\$ 18.67
<b>Total Operating Costs</b>					<b>\$ 1,067.81</b>

**Returns Above Total Operating Costs \$ 60.36**

<b>FIXED COSTS</b>	<b>Unit</b>	<b>Rate</b>	<b>\$/Head</b>
Machinery/Equipment	\$/value		
Interest at	Dollars	5.00%	\$ 4.00
Taxes at	Dollars	1.00%	\$ 1.48
Insurance	Dollars	0.85%	\$ 0.68
Depreciation	Dollars		\$ 13.10
Land	\$/Acres	\$ -	
Interest at	Dollars	0.00%	\$ -
Taxes at	Dollars	0.00%	\$ -

**Total Fixed Costs \$ 19.26**

**Total Costs (Operating +Fixed) \$ 1,087.07**

**Returns Above all Specified Costs \$ 41.10**

Caddo County - Southwest Oklahoma

Stocker phase - 120 days

Average daily gain - 2 lbs., 2% death loss

Used machinery complement

Primary forage - Small Grain, .

<b>Break-Even Analysis</b>			
<b>Break-Even Purchase Price (\$/cwt.)</b>		<b>Break-Even Selling Price (\$/cwt.)</b>	
Above Operating Costs	\$ 198.41	Above Operating Costs	\$ 162.80
Above Total Costs	\$ 194.13	Above Total Costs	\$ 165.73