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2025 Oklahoma Timber Price Report

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Important Information

- Listed stumpage prices may include some stumpage price estimates extrapolated from 2023-2024 mill delivered and stumpage price differences, and some weight estimates extrapolated from volume, where appropriate; determined separately by species and product.
- Stumpage prices depend on several factors, including but not limited to timber quality, road conditions, mill proximity and weather conditions. While the reported prices reflect average statewide stumpage values, they are not intended to represent any past, current or future values for any buyer or seller.
- Any use of this information is as is, with all faults, and without any warranty of its accuracy.
- All statistics were derived from at least four and as many as nine quotes. However, caution is advised, especially for cedar sawtimber prices, which have broader range than other species and products. This is due to different tree growth forms and supply-demand factors between eastern and western Oklahoma. When analyzed by region, cedar sawtimber prices may be higher in western Oklahoma and lower in eastern Oklahoma.

2024-2025 Price Trends

- Pine sawtimber and chip-n-saw prices slightly decreased.
- Pine pulpwood, hardwood sawtimber and hardwood pulpwood prices slightly increased.
- Cedar sawtimber price increased.

2025 Market Outlook

- Pine pulpwood will remain steady, pine sawtimber will remain weak, and hardwood sawtimber and pulpwood will be strong through summer.
- Cedar demand will slightly decrease due to a number of factors including export markets and oversupply.
- Optimism is increasing for higher demand due to big opportunities following a down market, but mill capacity needs to increase.
- Proposed Canadian softwood sawtimber tariffs would likely cause changes to this market outlook.

| STUMPAGE PRICES (Per Ton) | | |
|---------------------------|------------|---------|
| Species | Product | Average |
| Pine | Sawtimber | \$28.24 |
| | Pulpwood | \$8.92 |
| | Chip-n-saw | \$15.09 |
| Hardwood | Sawtimber | \$29.81 |
| | Pulpwood | \$12.40 |
| Cedar | Sawtimber | \$71.01 |

Table 1. Stumpage Prices

For questions on this report, please contact Ryan DeSantis at 405-744-5463 or ryan.desantis@okstate.edu

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